

# State of Delaware Group Health Insurance

FY 2021, 1st Quarter

Net Payments, Utilization and Trends from Incurred Claims



### **Notable Trends**

Based on incurred claims from October 2018 – September 2019 compared to incurred claims from October 2019 – September 2020<sup>1</sup>:

- On a per member per month (PMPM) basis, net medical and drug payments decreased slightly from \$571 to \$567 (-0.7%).
- Total net payments for claims increased by 0.9% to \$767 million, however total medical payments decreased by 2.6% while total drug payments increased by 8.2%. Payments for high cost claimants increased both for medical payments (4.5%) and drug payments (25.5%).
- The overall decrease in medical payments was reflected at a high level in all service categories groups except mental health and substance abuse services which increased on a per employee per month (PEPM) basis by 16.5 percent.
- While facility inpatient decreased slightly in PEPM by 0.8%, the decrease was primarily attributable to a reduction in facility surgical services which mitigated an increase in facility non-surgical medical services.
- Utilization increased in the first quarter of FY21 after a dip in the fourth quarter of FY20 for most service category groups including inpatient- and outpatient- facility and physician services.
- Visits to both emergency rooms and urgent care facilities dropped by about 20% for non-emergent/primary care treatable conditions.

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<sup>1</sup>Report covers Delaware payroll groups which include Merit Employees, Merit Retirees, Medicare Retirees, Public Education and Higher Education. Participating groups and the University of Delaware are excluded. Reported payment totals, PMPM and PEPM include a completion factor that estimates payments beyond the three months runout period for incurred claims.

# Net Payments Summary & Top Clinical Conditions

## Total Net Payments

	Oct 2018 - Sep 2019	Oct 2019 - Sep 2020	Trend
Total Medical and Rx	\$760,491,862	\$767,043,854	0.9%
Total Medical and Rx PMPM	\$571.15	\$567.29	-0.7%

## Medical and Rx Net Payments for Members and High Cost Claimants<sup>2</sup>

	Oct 2018 - Sep 2019		Oct 2019 - Sep 2020		Trend	
	Net Pay Med	Net Pay Rx	Net Pay Med	Net Pay Rx	Net Pay Med	Net Pay Rx
All Members	\$514,408,899	\$246,055,241	\$500,818,692	\$266,206,447	-2.6%	8.2%
HCCs	\$139,359,843	\$45,075,656	\$145,631,935	\$56,571,717	4.5%	25.5%
Members excluding HCCs	\$375,049,057	\$200,979,585	\$355,186,758	\$209,634,730	-5.3%	4.3%

<sup>2</sup> High Cost Claimants (HCCs) are claimants with over \$100,000 total claims for the respective time periods.

## Top Clinical Conditions by Net Payments

Rank Current	Rank Previous	MarketScan Rank	Clinical Condition	Oct 2018 - Sep 2019			Oct 2019 - Sep 2020			PMPM Trend
				Patients	Net Pay Med	PMPM	Patients	Net Pay Med	PMPM	
1	1	1	Prevent/Admin Hlth Encounters	71,716	\$27,569,951	\$20.93	68,757	\$25,765,436	\$19.27	-8.0%
2	2	2	Signs/Symptoms/Oth Cond, NEC	36,104	\$22,235,440	\$16.88	34,881	\$22,506,571	\$16.83	-0.3%
3	4	5	Pregnancy without Delivery	2,010	\$18,018,670	\$13.68	2,077	\$18,777,509	\$14.04	2.6%
4	5	10	Chemotherapy Encounters	546	\$16,611,479	\$12.61	521	\$16,955,601	\$12.68	0.5%
5	4	3	Osteoarthritis	12,377	\$16,750,119	\$12.72	11,356	\$15,856,360	\$11.86	-6.8%
6	6	8	Spinal/Back Disord, Low Back	14,409	\$16,074,427	\$12.20	13,652	\$13,844,962	\$10.35	-15.2%
7	8	7	Gastroint Disord, NEC	14,294	\$13,705,406	\$10.41	12,510	\$12,960,881	\$9.69	-6.9%
8	7	4	Arthropathies/Joint Disord NEC	26,994	\$14,500,997	\$11.01	24,473	\$12,372,166	\$9.25	-16.0%
9	10	11	Respiratory Disord, NEC	13,813	\$12,133,813	\$9.21	13,070	\$11,466,570	\$8.58	-6.9%
10	9	14	Newborns, w/wo Complication	950	\$12,868,342	\$9.77	930	\$11,038,008	\$8.25	-15.5%
11	11	9	Coronary Artery Disease	5,440	\$11,982,927	\$9.10	5,209	\$10,724,244	\$8.02	-11.9%
12	12	24	Spinal/Back Disord, Ex Low	10,429	\$9,358,269	\$7.11	9,957	\$9,699,620	\$7.25	2.1%
13	27	12	Infections, NEC	12,892	\$5,119,702	\$3.89	18,620	\$9,476,508	\$7.09	82.3%
14	17	13	Cardiac Arrhythmias	6,220	\$7,526,442	\$5.71	6,101	\$9,323,156	\$6.97	22.0%
15	15	21	Diabetes	14,748	\$7,955,287	\$6.04	14,256	\$8,773,873	\$6.56	8.6%
16	13	6	Renal Function Failure	3,261	\$8,416,250	\$6.39	3,401	\$8,606,475	\$6.44	0.7%
17	14	17	Condition Rel to Tx - Med/Surg	2,812	\$8,193,113	\$6.22	2,633	\$8,282,464	\$6.19	-0.4%
18	35	49	Infections - Respiratory, NEC	18,012	\$3,876,855	\$2.94	17,338	\$8,025,075	\$6.00	103.9%
19	16	16	Cancer - Breast	1,474	\$7,604,151	\$5.77	1,432	\$7,207,450	\$5.39	-6.6%
20	18	26	Cerebrovascular Disease	3,984	\$7,176,685	\$5.45	3,771	\$6,786,196	\$5.07	-6.9%
21	28	19	Mental Hlth - Depression	9,595	\$5,104,371	\$3.88	9,767	\$6,517,377	\$4.87	25.8%
22	26	22	Neurological Disorders, NEC	6,860	\$5,389,824	\$4.09	6,515	\$6,513,796	\$4.87	19.0%
23	19	18	Cardiovasc Disord, NEC	10,389	\$7,086,890	\$5.38	9,567	\$6,472,585	\$4.84	-10.0%
24	20	33	Hypertension, Essential	24,009	\$6,414,576	\$4.87	23,073	\$5,170,279	\$3.87	-20.6%
25	22	23	ENT Disorders, NEC	17,140	\$6,228,317	\$4.73	15,705	\$5,025,947	\$3.76	-20.5%

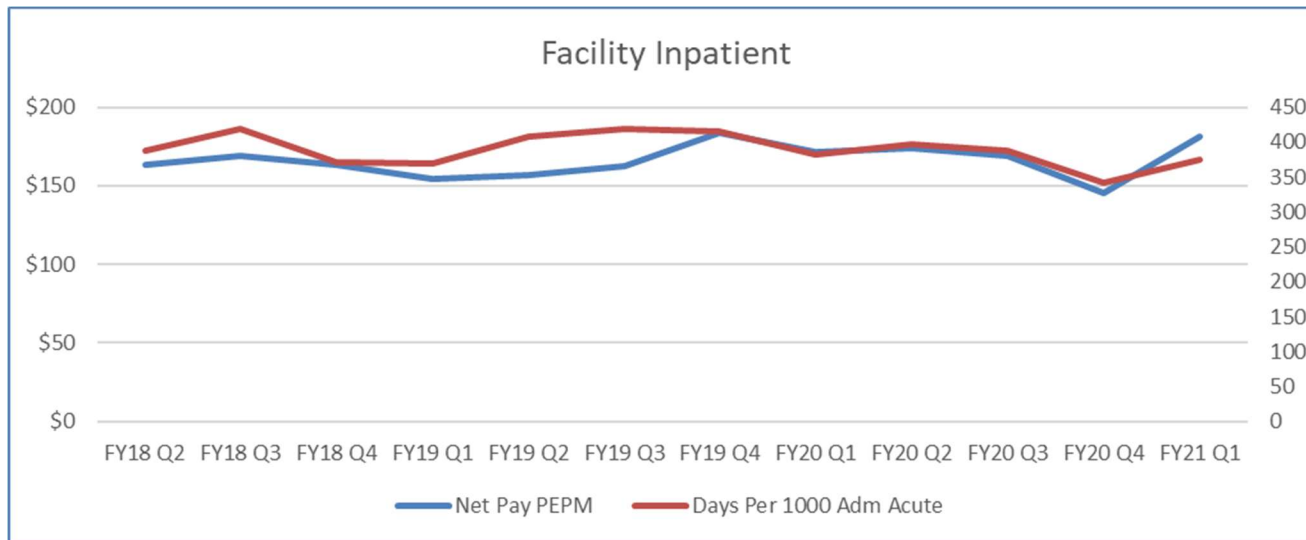
# Top Episodes, Clinical Conditions and Service Subcategories

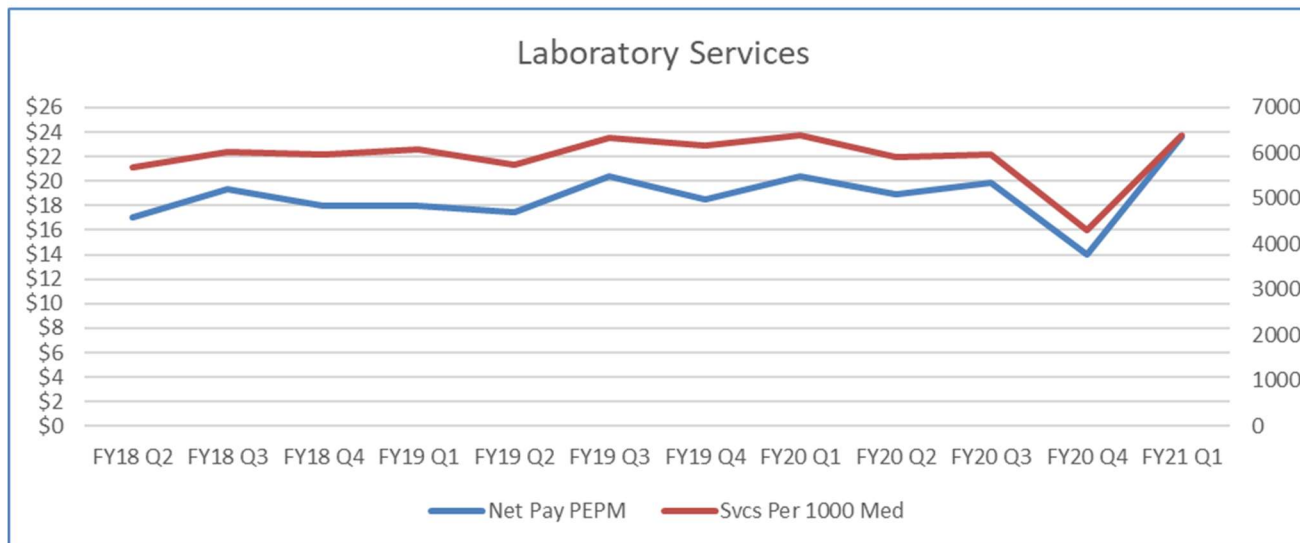
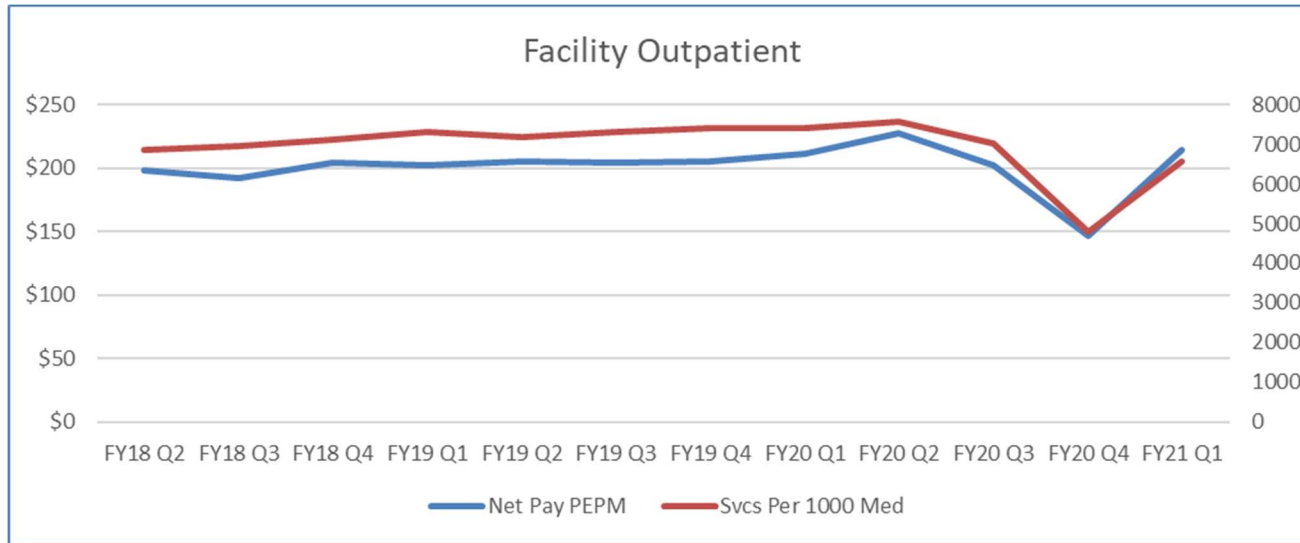
Episode	Oct 2018 - Sep 2019		Oct 2019 - Sep 2020	
	Net Pay	% of Total Payments for Episodes	Net Pay	% of Total Payments for Episodes
Encounter for Preventive Health Services	\$34,938,026	4.9%	\$29,241,891	5.2%
Diabetes Mellitus Type	\$46,519,411	6.6%	\$26,609,616	4.7%
Osteoarthritis, Except Spine	\$20,723,880	2.9%	\$13,521,741	2.4%
Essential Hypertension	\$18,859,219	2.7%	\$13,240,733	2.3%
Arrhythmias	\$11,832,506	1.7%	\$10,577,691	1.9%
Neoplasm, Malignant: Breast, Female	\$16,711,146	2.4%	\$10,335,849	1.8%
Psoriasis Vulgaris	\$10,940,714	1.5%	\$9,406,855	1.7%
Depression	\$9,894,518	1.4%	\$9,062,228	1.6%
Delivery, Vaginal	\$11,450,730	1.6%	\$8,903,408	1.6%
Other Arthropathies, Bone and Joint	\$9,996,258	1.4%	\$8,825,619	1.6%

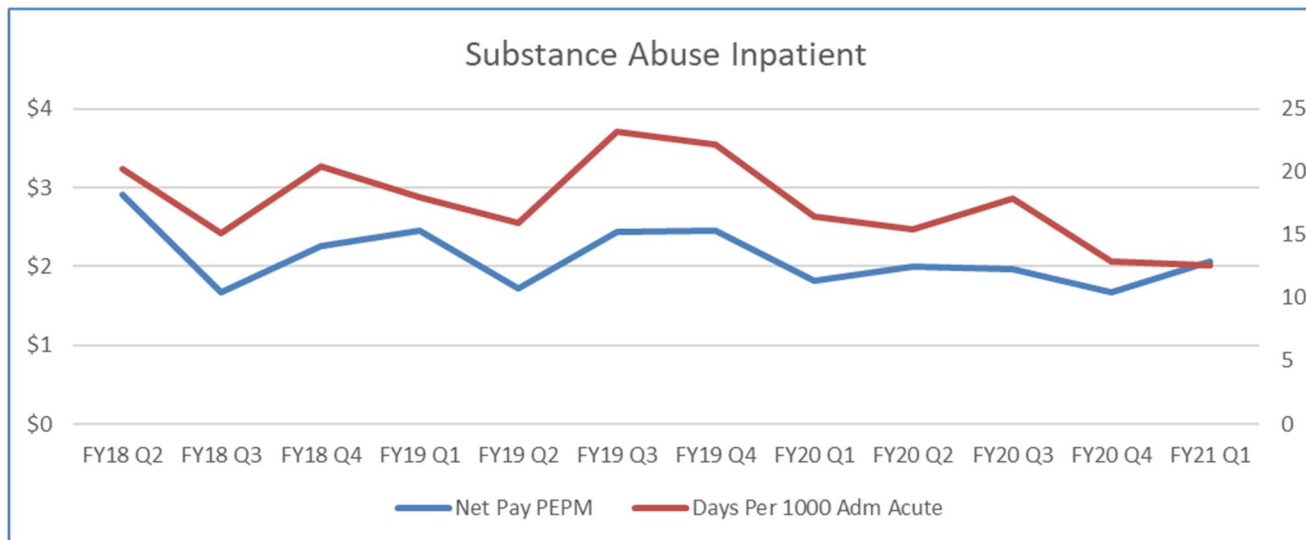
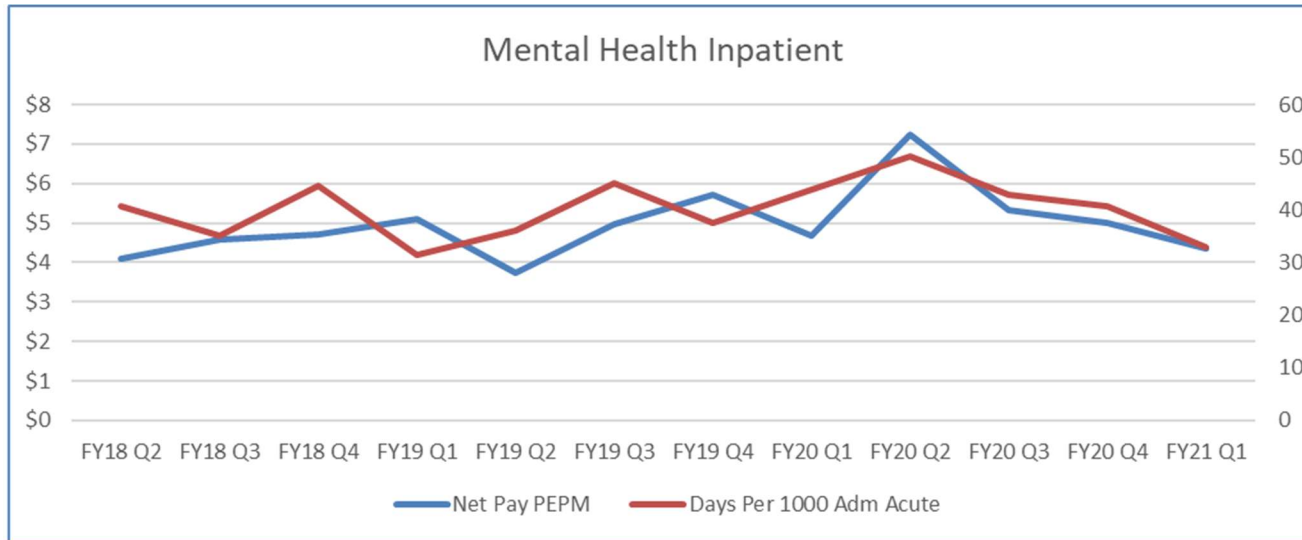
Clinical Condition	Oct 2018 - Sep 2019		Oct 2019 - Sep 2020	
	Net Pay	% of Total Payments for Clinical Condition	Net Pay	% of Total Payments for Clinical Conditions
Prevent/Admin Hlth Encounters	\$27,569,993	5.4%	\$25,765,436	5.1%
Signs/Symptoms/Oth Cond, NEC	\$22,235,459	4.3%	\$22,506,571	4.5%
Pregnancy without Delivery	\$18,018,670	3.5%	\$18,777,509	3.7%
Chemotherapy Encounters	\$16,611,479	3.2%	\$16,955,601	3.4%
Osteoarthritis	\$16,750,119	3.3%	\$15,856,360	3.2%
Spinal/Back Disord, Low Back	\$16,074,427	3.1%	\$13,844,962	2.8%
Gastroint Disord, NEC	\$13,705,406	2.7%	\$12,960,881	2.6%
Arthropathies/Joint Disord NEC	\$14,500,997	2.8%	\$12,372,166	2.5%
Respiratory Disord, NEC	\$12,133,813	2.4%	\$11,466,570	2.3%
Newborns, w/wo Complication	\$12,868,342	2.5%	\$11,038,008	2.2%

Service Subcategory	Oct 2018 - Sep 2019		Oct 2019 - Sep 2020	
	Net Pay	% of Total Payments for Clinical Condition	Net Pay	% of Total Payments for Clinical Conditions
Non-Specialty Drugs Retail	\$121,704,160	16.0%	\$119,961,134	15.6%
Specialty Drugs Mail Order	\$61,511,396	8.1%	\$71,027,278	9.3%
Facility OP Procedures	\$67,236,493	8.8%	\$68,085,706	8.9%
Specialty Drugs Retail	\$43,364,899	5.7%	\$55,406,628	7.2%
Facility OP ER	\$38,694,219	5.1%	\$35,944,940	4.7%
Facility OP Specialty Drugs	\$26,174,855	3.4%	\$26,276,741	3.4%
Professional OP Specialty Drugs	\$22,767,981	3.0%	\$23,402,734	3.1%
Non-Specialty Drugs Mail Order	\$19,474,786	2.6%	\$19,811,407	2.6%
Physician Specialty OP Procedures	\$18,439,834	2.4%	\$16,357,409	2.1%
Facility IP Medical Room and Board	\$13,567,978	1.8%	\$15,818,705	2.1%

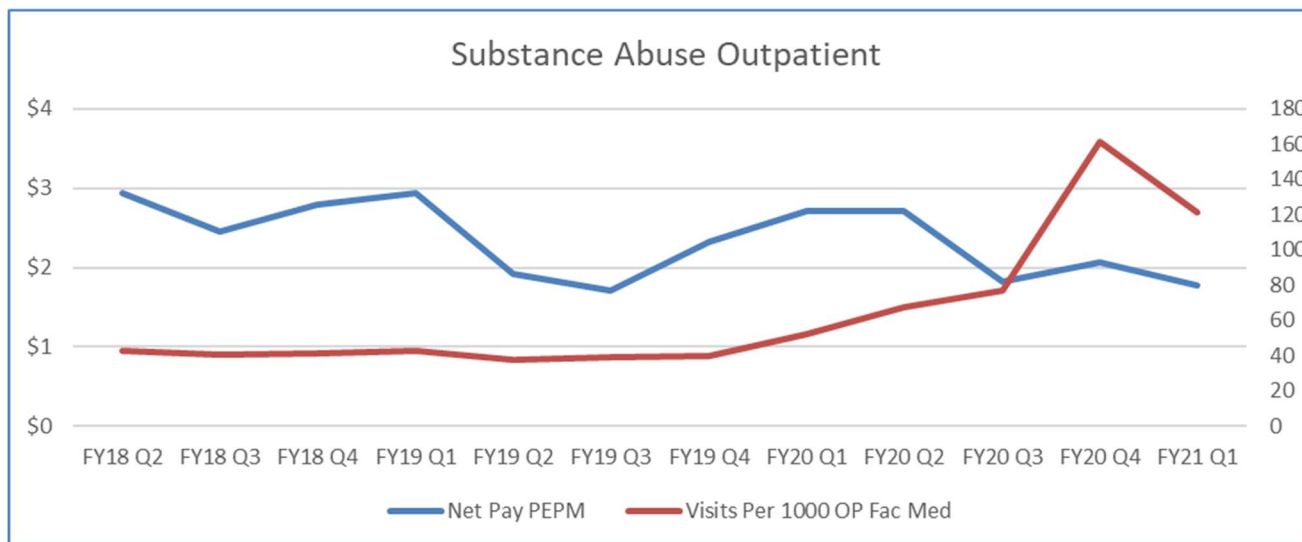
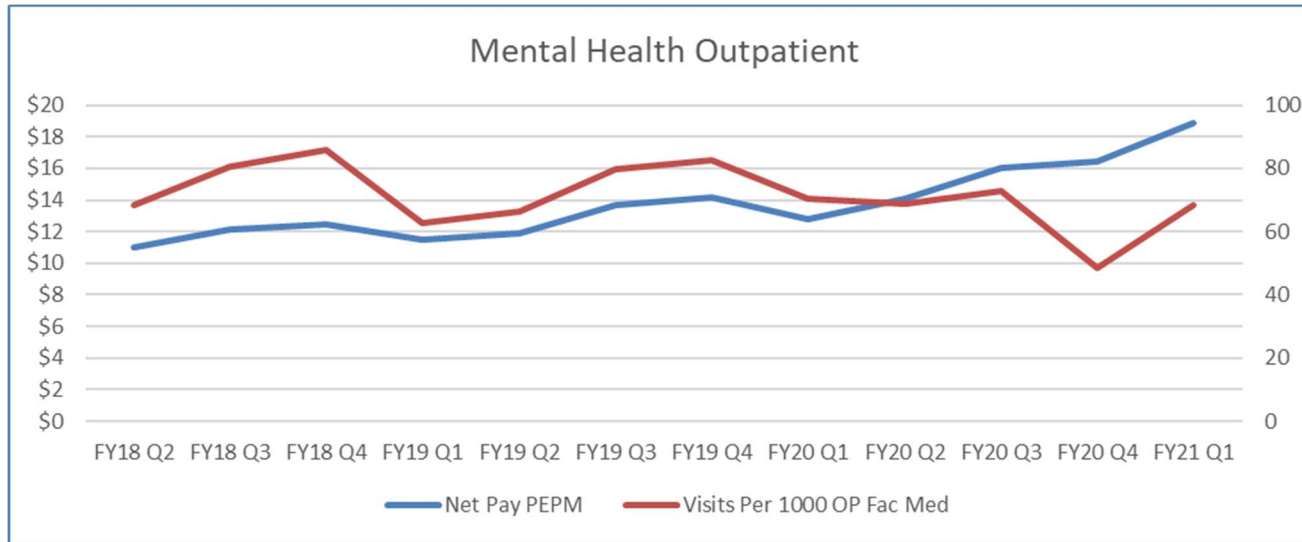
## Net Pay Per Employee Per Month (PEPM) and Utilization Trends by Service Category for Last 12 Quarters

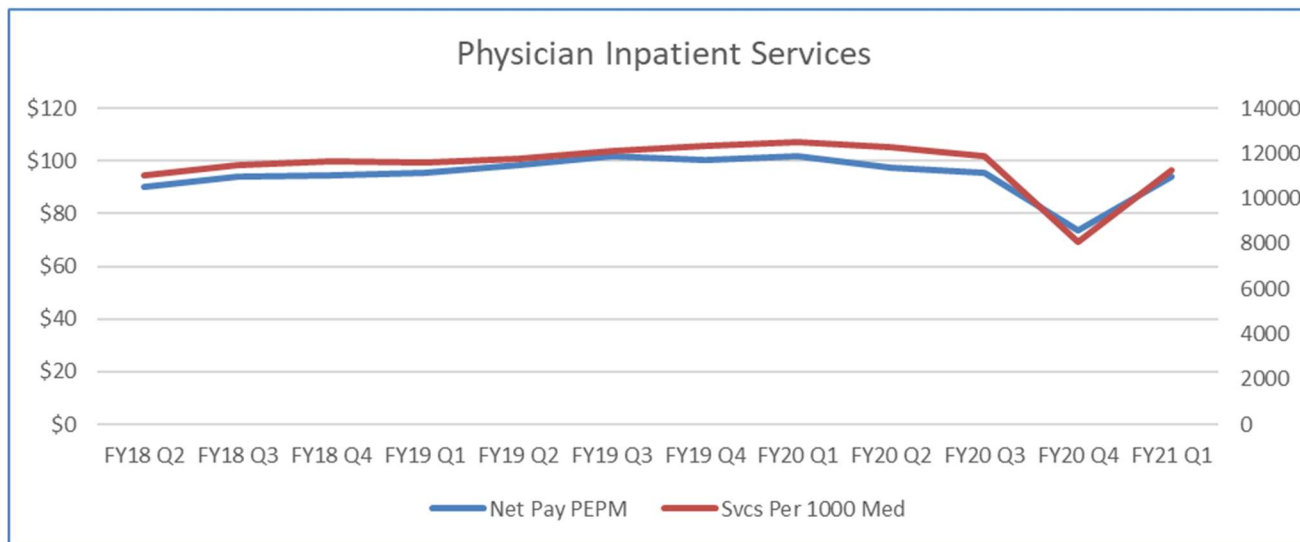
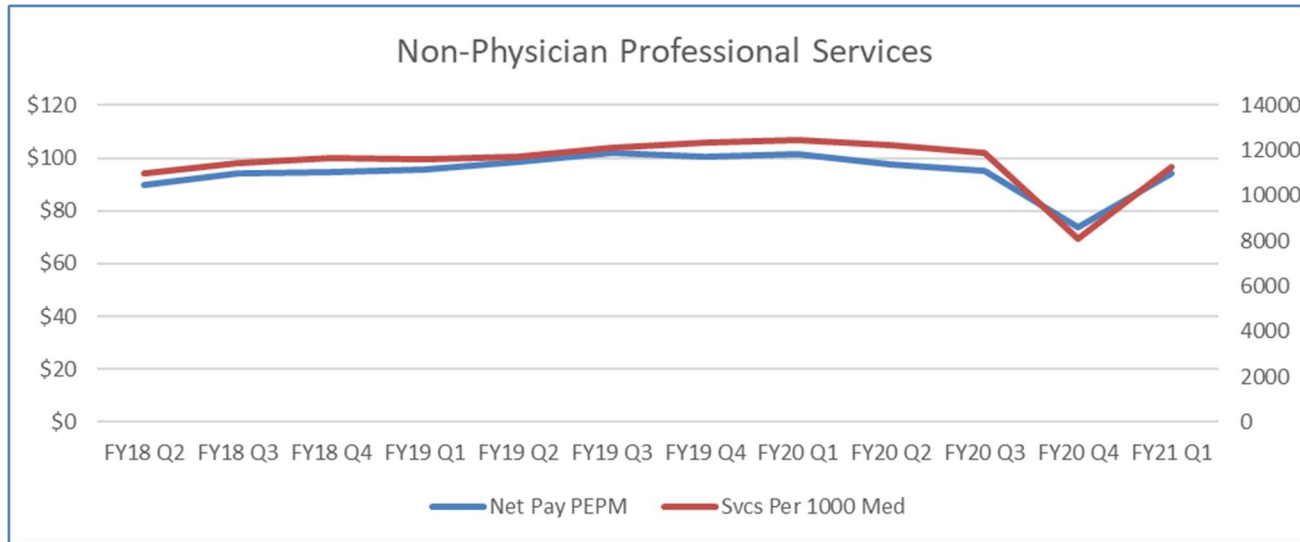


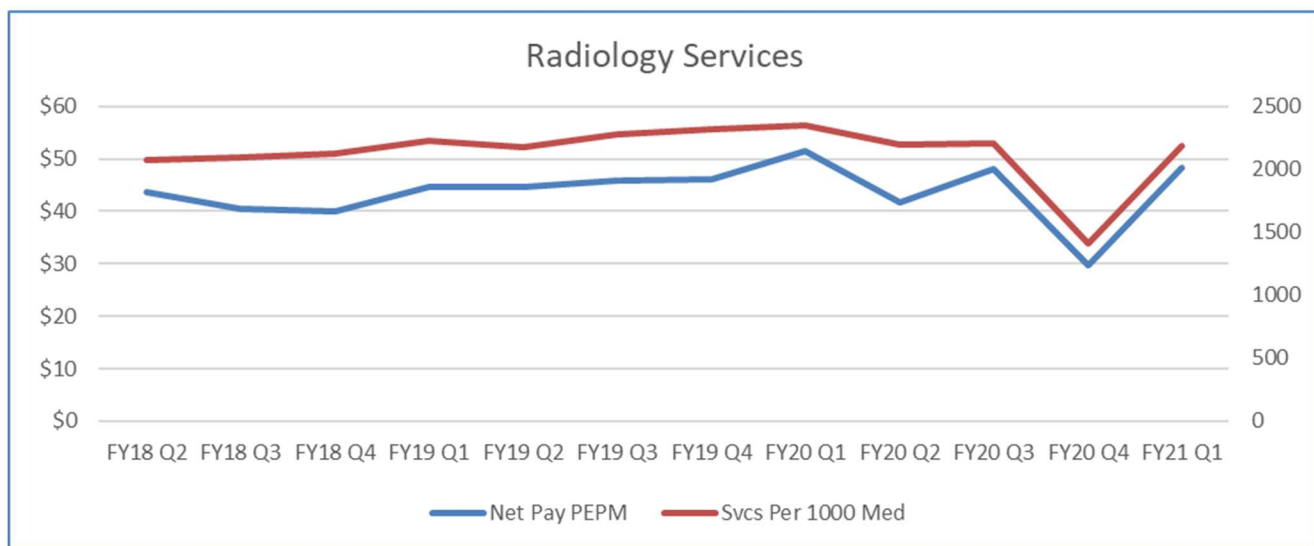
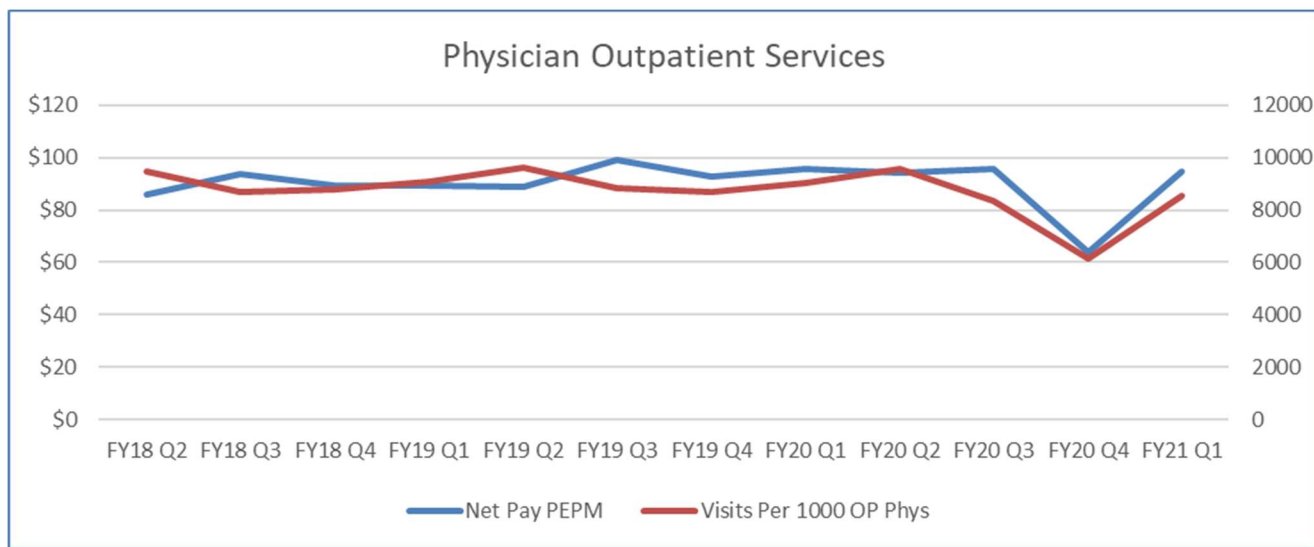












# Service Category Net Pay Summary

## Net Payments Trends for Service Category Groups

Service Category Group	Oct 2018 - Sep 2019		Oct 2019 - Sep 2020		Trend PEPM
	Net Pay Med	Net Pay PEPM Med	Net Pay Med	Net Pay PEPM Med	
Facility Outpatient	\$156,187,815	\$206.57	\$152,194,039	\$197.49	-4.4%
Facility Inpatient	\$127,466,476	\$168.59	\$128,892,482	\$167.26	-0.8%
Other Professional Services	\$76,121,540	\$100.68	\$69,440,448	\$90.11	-10.5%
Physician Outpatient	\$71,178,141	\$94.14	\$67,143,727	\$87.13	-7.4%
Radiology Outpatient	\$35,580,700	\$47.06	\$32,311,675	\$41.93	-10.9%
MHSA	\$16,783,590	\$22.20	\$19,931,781	\$25.86	16.5%
Physician Inpatient	\$16,578,846	\$21.93	\$16,172,439	\$20.99	-4.3%
Laboratory Outpatient	\$14,511,790	\$19.19	\$14,732,101	\$19.12	-0.4%

## Service Category Detail by Net Payments and Utilization

### Facility Inpatient - Total

Facility Inpatient Service Category	Oct 2018 - Sep 2019			Oct 2019 - Sep 2020			Trend	
	Days per 1000	Net Pay Med	PEPM Med	Days per 1000	Net Pay Med	PEPM Med	Utilization	PEPM
Facility Inpatient Surgical	138.02	\$64,149,485	\$84.84	117.25	\$58,820,488	\$76.33	-15.0%	-10.0%
Facility Inpatient Medical	217.50	\$37,092,544	\$49.06	213.59	\$44,226,309	\$57.39	-1.8%	17.0%
Facility Inpatient Maternity	50.32	\$22,566,375	\$29.85	44.37	\$21,966,164	\$28.50	-11.8%	-4.5%
Facility Inpatient Long Term Care		\$3,493,273	\$4.62		\$3,617,276	\$4.69		1.6%
Facility Inpatient Non Acute		\$164,799	\$0.22	0.14	\$262,245	\$0.34		56.1%

## Facility Inpatient – Aetna CDH

Facility Inpatient Service Category	Oct 2018 - Sep 2019			Oct 2019 - Sep 2020			Trend	
	Days per 1000	Net Pay Med	PEPM Med	Days per 1000	Net Pay Med	PEPM Med	Utilization	PEPM
Facility Inpatient Surgical	34.5	\$1,577,698	\$66.24	20.2	\$1,502,420	\$56.08	-41.4%	-15.3%
Facility Inpatient Medical	42.3	\$988,404	\$41.50	47.1	\$948,261	\$35.40	11.4%	-14.7%
Facility Inpatient Maternity	38.6	\$964,685	\$40.50	44.3	\$871,680	\$32.54	14.7%	-19.7%
Facility Inpatient Non Acute		\$11,897	\$0.50		\$6,376	\$0.24		
Facility Inpatient Long Term Care		\$27,180	\$1.14					

## Facility Inpatient – Aetna HMO

Facility Inpatient Service Category	Oct 2018 - Sep 2019			Oct 2019 - Sep 2020			Trend	
	Days per 1000	Net Pay Med	PEPM Med	Days per 1000	Net Pay Med	PEPM Med	Utilization	PEPM
Facility Inpatient Surgical	58.26	\$15,816,131	\$135.91	47.52	\$14,168,738	\$127.62	-18.4%	-6.1%
Facility Inpatient Medical	59.74	\$8,666,122	\$74.47	88.12	\$10,735,046	\$96.70	47.5%	29.8%
Facility Inpatient Maternity	43.21	\$4,999,002	\$42.96	29.45	\$3,882,957	\$34.98	-31.8%	-18.6%
Facility Inpatient Non Acute		\$152,901	\$1.31	0.75	\$255,869	\$2.30		75.4%
Facility Inpatient Long Term Care		\$169,490	\$1.46		\$212,906	\$1.92		31.7%

## Facility Inpatient – Highmark FSB

Facility Inpatient Service Category	Oct 2018 - Sep 2019			Oct 2019 - Sep 2020			Trend	
	Days per 1000	Net Pay Med	PEPM Med	Days per 1000	Net Pay Med	PEPM Med	Utilization	PEPM
Facility Inpatient Surgical	66.9	\$2,458,750	\$86.93	76.5	\$3,876,662	\$124.92	14.3%	43.7%
Facility Inpatient Maternity	45.7	\$775,211	\$27.41	80.6	\$1,464,969	\$47.21	76.4%	72.2%
Facility Inpatient Medical	69.9	\$1,291,075	\$45.65	58.8	\$1,151,646	\$37.11	-15.9%	-18.7%
Facility Inpatient Long Term Care		\$30,568	\$1.08		\$38,432	\$1.24		14.6%

## Facility Inpatient – Highmark PPO

Facility Inpatient Service Category	Oct 2018 - Sep 2019			Oct 2019 - Sep 2020			Trend	
	Days per 1000	Net Pay Med	PEPM Med	Days per 1000	Net Pay Med	PEPM Med	Utilization	PEPM
Facility Inpatient Surgical	77.7	\$41,749,897	\$145.26	65.6	\$37,347,628	\$126.71	-15.5%	-12.8%
Facility Inpatient Medical	90.6	\$21,496,778	\$74.80	105.3	\$26,885,865	\$91.21	16.2%	22.0%
Facility Inpatient Maternity	76.7	\$15,824,433	\$55.06	67.6	\$15,746,558	\$53.42	-11.9%	-3.0%
Facility Inpatient Long Term Care		\$446,056	\$1.55		\$599,840	\$2.04		31.1%

## Facility Outpatient - Total

Facility Outpatient Service Category	Oct 2018 - Sep 2019			Oct 2019 - Sep 2020			Trend	
	Services per 1000	Net Pay Med	PEPM Med	Services per 1000	Net Pay Med	PEPM Med	Utilization	PEPM
Facility Outpatient Surgery	1,771.0	\$67,236,493	\$88.93	1,553.0	\$68,085,517	\$88.35	-12.3%	-0.6%
Facility Outpatient ER	2,376.4	\$38,694,219	\$51.18	2,049.9	\$35,944,940	\$46.64	-13.7%	-8.9%
Facility Outpatient Specialty Drugs	277.1	\$26,174,855	\$34.62	275.3	\$26,276,741	\$34.10	-0.6%	-1.5%
Facility Outpatient Diagnostic Services	219.0	\$7,927,963	\$10.49	182.2	\$6,953,772	\$9.02	-16.8%	-13.9%
Facility Outpatient Dialysis	302.6	\$6,065,036	\$8.02	306.8	\$6,221,240	\$8.07	1.4%	0.6%
Facility Outpatient Other	503.6	\$4,208,651	\$5.57	383.5	\$3,247,089	\$4.21	-23.9%	-24.3%
Facility Outpatient PT, OT, Speech Therapy	1,013.2	\$2,689,037	\$3.56	941.1	\$2,536,080	\$3.29	-7.1%	-7.5%
Facility Outpatient Pharmacy	588.8	\$1,663,599	\$2.20	569.3	\$1,588,580	\$2.06	-3.3%	-6.3%
Facility Outpatient Supplies and Devices	210.8	\$529,245	\$0.70	179.7	\$500,079	\$0.65	-14.7%	-7.3%
Facility Outpatient Home Health	42.8	\$635,945	\$0.84	28.3	\$430,696	\$0.56	-34.0%	-33.6%
Facility Outpatient Transportation	16.0	\$307,566	\$0.41	19.4	\$357,892	\$0.46	21.4%	14.2%
Facility Outpatient DME	1.8	\$55,205	\$0.07	1.1	\$51,413	\$0.07	-39.9%	-8.6%

## Facility Outpatient – Aetna CDH

Facility Outpatient Service Category	Oct 2018 - Sep 2019			Oct 2019 - Sep 2020			Trend	
	Services per 1000	Net Pay Med	PEPM Med	Services per 1000	Net Pay Med	PEPM Med	Utilization	PEPM
Facility Outpatient Surgery	1,425.9	\$2,200,518	\$92.39	1,160.8	\$2,295,170	\$85.68	-18.6%	-7.3%
Facility Outpatient ER	1,502.0	\$1,468,845	\$61.67	1,260.7	\$1,480,122	\$55.25	-16.1%	-10.4%
Facility Outpatient Specialty Drugs	56.7	\$428,009	\$17.97	65.2	\$676,557	\$25.26	14.9%	40.5%
Facility Outpatient Dialysis	114.9	\$629,195	\$26.42	111.0	\$638,706	\$23.84	-3.4%	-9.8%
Facility Outpatient Diagnostic Services	101.2	\$263,985	\$11.08	73.1	\$254,528	\$9.50	-27.8%	-14.3%
Facility Outpatient Other	236.6	\$279,231	\$11.72	119.7	\$110,448	\$4.12	-49.4%	-64.8%
Facility Outpatient PT, OT, Speech Therapy	159.3	\$79,901	\$3.35	99.5	\$62,124	\$2.32	-37.6%	-30.9%
Facility Outpatient Pharmacy	346.7	\$50,680	\$2.13	357.9	\$61,769	\$2.31	3.2%	8.4%
Facility Outpatient Supplies and Devices	189.5	\$11,449	\$0.48	124.0	\$18,945	\$0.71	-34.6%	47.1%
Facility Outpatient Transportation	4.8	\$14,427	\$0.61	5.8	\$17,707	\$0.66	19.1%	9.1%
Facility Outpatient DME	0.2	\$70	\$0.00	0.6	\$1,835	\$0.07	164.7%	2234.3%
Facility Outpatient Home Health								



## Facility Outpatient – Aetna HMO

Facility Outpatient Service Category	Oct 2018 - Sep 2019			Oct 2019 - Sep 2020			Trend	
	Services per 1000	Net Pay Med	PEPM Med	Services per 1000	Net Pay Med	PEPM Med	Utilization	PEPM
Facility Outpatient Surgery	1,877.6	\$17,313,085	\$148.77	1,572.4	\$15,248,466	\$137.35	-16.3%	-7.7%
Facility Outpatient ER	1,901.7	\$9,804,474	\$84.25	1,630.3	\$8,807,939	\$79.34	-14.3%	-5.8%
Facility Outpatient Specialty Drugs	164.6	\$7,163,073	\$61.55	199.4	\$6,776,650	\$61.04	21.2%	-0.8%
Facility Outpatient Diagnostic Services	147.7	\$2,069,422	\$17.78	123.4	\$1,791,335	\$16.14	-16.5%	-9.3%
Facility Outpatient Dialysis	88.6	\$712,020	\$6.12	113.6	\$828,963	\$7.47	28.2%	22.0%
Facility Outpatient Other	151.9	\$916,291	\$7.87	124.7	\$597,764	\$5.38	-17.9%	-31.6%
Facility Outpatient Pharmacy	543.6	\$464,208	\$3.99	554.6	\$432,170	\$3.89	2.0%	-2.4%
Facility Outpatient PT, OT, Speech Therapy	251.3	\$350,121	\$3.01	202.6	\$328,879	\$2.96	-19.4%	-1.5%
Facility Outpatient Supplies and Devices	152.1	\$302,787	\$2.60	131.9	\$296,262	\$2.67	-13.3%	2.6%
Facility Outpatient Transportation	6.4	\$97,067	\$0.83	10.2	\$130,889	\$1.18	59.8%	41.3%
Facility Outpatient Home Health	12.9	\$25,182	\$0.22	3.9	\$5,108	\$0.05	-70.2%	-78.7%
Facility Outpatient DME	2.6	\$26,222	\$0.23	0.8	\$4,395	\$0.04	-68.7%	-82.4%

## Facility Outpatient – Highmark FSB

Facility Outpatient Service Category	Oct 2018 - Sep 2019			Oct 2019 - Sep 2020			Trend	
	Services per 1000	Net Pay Med	PEPM Med	Services per 1000	Net Pay Med	PEPM Med	Utilization	PEPM
Facility Outpatient Surgery	811.9	\$2,175,630	\$76.92	709.0	\$2,226,718	\$71.75	-12.7%	-6.7%
Facility Outpatient ER	1,827.3	\$1,697,892	\$60.03	1,674.4	\$1,893,218	\$61.00	-8.4%	1.6%
Facility Outpatient Specialty Drugs	81.3	\$432,603	\$15.30	58.6	\$791,508	\$25.50	-28.0%	66.7%
Facility Outpatient Diagnostic Services	85.7	\$206,938	\$7.32	85.3	\$187,662	\$6.05	-0.4%	-17.4%
Facility Outpatient PT, OT, Speech Therapy	250.6	\$73,619	\$2.60	313.6	\$145,461	\$4.69	25.1%	80.1%
Facility Outpatient Other	102.1	\$57,677	\$2.04	136.6	\$94,587	\$3.05	33.8%	49.5%
Facility Outpatient Pharmacy	88.4	\$36,913	\$1.31	79.3	\$52,442	\$1.69	-10.3%	29.5%
Facility Outpatient Home Health	39.5	\$20,082	\$0.71	37.6	\$22,956	\$0.74	-4.8%	4.2%
Facility Outpatient Dialysis				6.0	\$17,154	\$0.55		
Facility Outpatient Supplies and Devices	12.8	\$4,898	\$0.17	35.3	\$11,641	\$0.38	175.7%	116.6%
Facility Outpatient Transportation	0.5	\$1,198	\$0.04	2.1	\$6,628	\$0.21	367.8%	453.1%
Facility Outpatient DME	1.8	\$1,255	\$0.04	1.5	\$2,704	\$0.09	-18.1%	96.3%

## Facility Outpatient – Highmark PPO

Facility Outpatient Service Category	Oct 2018 - Sep 2019			Oct 2019 - Sep 2020			Trend	
	Services per 1000	Net Pay Med	PEPM Med	Services per 1000	Net Pay Med	PEPM Med	Utilization	PEPM
Facility Outpatient Surgery	1,151.4	\$41,954,290	\$145.97	1,085.0	\$44,975,971	\$152.59	-5.8%	4.5%
Facility Outpatient ER	1,840.0	\$24,082,938	\$83.79	1,589.9	\$22,401,895	\$76.00	-13.6%	-9.3%
Facility Outpatient Specialty Drugs	141.8	\$16,073,781	\$55.93	122.2	\$15,741,856	\$53.41	-13.8%	-4.5%
Facility Outpatient Diagnostic Services	151.8	\$5,009,319	\$17.43	129.5	\$4,387,061	\$14.88	-14.7%	-14.6%
Facility Outpatient Dialysis	160.5	\$3,486,334	\$12.13	155.3	\$3,524,864	\$11.96	-3.2%	-1.4%
Facility Outpatient Other	158.0	\$1,881,937	\$6.55	122.7	\$1,611,166	\$5.47	-22.3%	-16.5%
Facility Outpatient PT, OT, Speech Therapy	277.9	\$1,413,354	\$4.92	236.0	\$1,232,354	\$4.18	-15.1%	-15.0%
Facility Outpatient Pharmacy	282.7	\$1,048,713	\$3.65	257.3	\$947,437	\$3.21	-9.0%	-11.9%
Facility Outpatient Home Health	78.7	\$590,681	\$2.06	52.1	\$402,631	\$1.37	-33.8%	-33.5%
Facility Outpatient Supplies and Devices	151.1	\$192,360	\$0.67	108.5	\$158,258	\$0.54	-28.1%	-19.8%
Facility Outpatient Transportation	1.3	\$127,862	\$0.44	1.6	\$120,901	\$0.41	19.9%	-7.8%
Facility Outpatient DME	1.2	\$18,341	\$0.06	1.7	\$42,480	\$0.14	44.9%	125.8%

## Laboratory Services

Lab Services	Oct 2018 - Sep 2019			Oct 2019 - Sep 2020			Trend	
	Services per 1000	Net Pay Med	PEPM Med	Services per 1000	Net Pay Med	PEPM Med	Utilization	PEPM
Laboratory Outpatient Other	2,445.4	\$5,386,189	\$7.12	\$2,297	\$6,665,321	\$8.65	-6.1%	21.4%
Laboratory Outpatient Chemistry Tests	3,070.6	\$4,507,214	\$5.96	\$2,812	\$4,037,993	\$5.24	-8.4%	-12.1%
Laboratory Outpatient Pathology	640.2	\$4,618,387	\$6.11	\$537	\$4,028,787	\$5.23	-16.2%	-14.4%

## Mental Health and Substance Abuse

		Oct 2018 - Sep 2019			Oct 2019 - Sep 2020			Trend	
MH / SA Services	Utilization Type	Utilization	Net Pay Med	PEPM	Utilization	Net Pay Med	PEPM	Utilization	PEPM
Mental Health Other Outpatient	Visits per 1000	965.6	\$8,134,856	\$10.76	1212.9	\$11,266,583	\$14.62	25.6%	35.9%
Mental Health Inpatient	Days Per 1000	40.6	\$3,611,255	\$4.78	41.6	\$4,214,342	\$5.47	2.5%	14.5%
Substance Abuse Other Outpatient	Visits per 1000	97.1	\$1,540,712	\$2.04	87.5	\$1,529,322	\$1.98	-10.0%	-2.6%
Substance Abuse Inpatient	Days Per 1000	19.5	\$1,595,246	\$2.11	14.7	\$1,480,645	\$1.92	-24.7%	-8.9%
Mental Health Office Visits	Visits per 1000	303.6	\$1,804,093	\$2.39	202.9	\$1,354,632	\$1.76	-33.2%	-26.3%
Substance Abuse Office Visits	Visits per 1000	18.3	\$97,429	\$0.13	14.8	\$86,256	\$0.11	-19.0%	-13.1%

## Non-Physician Professional Services

Non-Physician Professional Services	Oct 2018 - Sep 2019			Oct 2019 - Sep 2020			Trend	
	Services / 1000	Net Pay Med	PEPM	Services / 1000	Net Pay Med	PEPM	Utilization	PEPM
Professional Specialty Drugs	287.0	\$22,771,863	\$30.12	291.6	\$23,405,531	\$30.37	1.6%	0.8%
Professional PT, OT, Speech Therapy	5,011.9	\$8,302,949	\$10.98	4,248.6	\$7,309,093	\$9.48	-15.2%	-13.6%
Professional Services Other	693.9	\$12,573,715	\$16.63	619.9	\$6,882,904	\$8.93	-10.7%	-46.3%
Professional Supplies and Devices	1,281.6	\$6,166,278	\$8.16	1,315.8	\$6,874,111	\$8.92	2.7%	9.4%
Professional Office Visits	925.2	\$7,330,446	\$9.70	771.0	\$6,254,047	\$8.12	-16.7%	-16.3%
Professional Diagnostic Services	1,527.6	\$6,884,747	\$9.11	1,302.6	\$6,220,557	\$8.07	-14.7%	-11.4%
Professional DME	404.3	\$2,971,455	\$3.93	412.6	\$3,016,112	\$3.91	2.0%	-0.4%
Professional Injections	726.7	\$2,603,950	\$3.44	653.9	\$2,879,294	\$3.74	-10.0%	8.5%
Professional Chiropractic Services	932.9	\$2,522,407	\$3.34	921.5	\$2,628,191	\$3.41	-1.2%	2.2%
Professional Transportation	172.2	\$2,697,549	\$3.57	156.7	\$2,331,895	\$3.03	-9.0%	-15.2%
Professional Home Health	175.8	\$1,053,460	\$1.39	152.1	\$1,365,450	\$1.77	-13.5%	27.2%
Professional Dialysis	29.6	\$242,721	\$0.32	30.1	\$273,264	\$0.35	1.6%	10.5%

## Physician Inpatient Services

Physician Inpatient Services	Oct 2018 - Sep 2019			Oct 2019 - Sep 2020			Trend	
	Services / 1000	Net Pay Med	PEPM	Services / 1000	Net Pay Med	PEPM	Utilization	PEPM
Physician Specialty Inpatient	887.9	\$11,871,160	\$15.70	848.3	\$11,397,310	\$14.79	-4%	-6%
Physician Non-Specialty Inpatient	622.4	\$4,707,686	\$6.23	601.6	\$4,775,128	\$6.20	-3%	0%

## Physician Outpatient

Physician Outpatient Service Category	Oct 2018 - Sep 2019			Oct 2019 - Sep 2020			Trend	
	Visits / 1000	Net Pay Med	PEPM	Visits / 1000	Net Pay Med	PEPM	Utilization	PEPM
Physician Non-Specialty Office Visits	2,687.3	\$23,481,610	\$31.06	2,094.5	\$21,066,757	\$27.34	-22%	-12%
Physician Specialty Outpatient Surgery	396.0	\$18,439,834	\$24.39	326.4	\$16,357,409	\$21.23	-18%	-13%
Physician Specialty Office Visits	2,440.6	\$13,702,610	\$18.12	1,916.9	\$11,348,051	\$14.73	-21%	-19%
Physician Specialty Outpatient Other	817.0	\$6,244,939	\$8.26	963.2	\$7,444,687	\$9.66	18%	17%
Physician Non-Specialty Outpatient Other	381.3	\$2,551,848	\$3.38	703.8	\$4,956,740	\$6.43	85%	91%
Physician Specialty ER	341.0	\$4,788,908	\$6.33	285.1	\$4,232,516	\$5.49	-16%	-13%
Physician Non-Specialty Outpatient Surgery	45.9	\$1,530,447	\$2.02	39.7	\$1,443,664	\$1.87	-13%	-7%
Physician Non-Specialty ER	37.3	\$437,944	\$0.58	28.9	\$293,902	\$0.38	-23%	-34%

## Radiology Services

Radiology Services	Oct 2018 - Sep 2019			Oct 2019 - Sep 2020			Trend	
	Services/1000	Net Pay Med	PEPM	Services/1000	Net Pay Med	PEPM	Utilization	PEPM
Radiology Outpatient Therapeutic Radiology	260.0	\$11,127,920	\$14.72	226.7	\$10,173,591	\$13.20	-12.8%	-10.3%
Radiology Outpatient Ultrasounds	431.7	\$5,412,371	\$7.16	395.4	\$5,052,989	\$6.56	-8.4%	-8.4%
Radiology Outpatient MRIs	161.0	\$5,114,357	\$6.76	140.5	\$4,608,323	\$5.98	-12.8%	-11.6%
Radiology Outpatient Mammograms	341.0	\$3,838,648	\$5.08	302.3	\$3,429,515	\$4.45	-11.3%	-12.3%
Radiology Outpatient X-Rays	769.4	\$2,933,620	\$3.88	652.9	\$2,562,858	\$3.33	-15.1%	-14.3%
Radiology Outpatient Nuclear Medicine	72.1	\$2,063,160	\$2.73	59.2	\$1,729,495	\$2.24	-17.9%	-17.8%
Radiology Outpatient Other	58.1	\$1,405,542	\$1.86	50.3	\$1,460,096	\$1.89	-13.4%	1.9%
Radiology Outpatient Therapeutic Radiology	260.0	\$11,127,920	\$14.72	226.7	\$10,173,591	\$13.20	-12.8%	-10.3%

# Place of Service by Net Payments and Utilization

## Laboratories

Place of Service - Lab	Utilization Type	Oct 2018 - Sep 2019			Oct 2019 - Sep 2020			Trend	
		Utilization	Net Pay Med	PEPM	Utilization	Net Pay Med	PEPM	Utilization	PEPM
Outpatient Hospital-On Campus	Visits per 1000	626.4	\$10,779,172	\$14.26	576.8	\$10,491,889	\$13.61	-7.9%	-2.7%
Independent Laboratory	Visits per 1000	898.8	\$6,063,839	\$8.02	860.8	\$6,378,194	\$8.28	-4.2%	5.2%
Ambulatory Surgical Center	Visits per 1000	3.3	\$38,414	\$0.05	2.5	\$38,609	\$0.05	-24.2%	0.5%

## Emergency Rooms & Urgent Care

Place of Service	Utilization Type	Oct 2018 - Sep 2019			Oct 2019 - Sep 2020			Trend	
		Utilization	Net Pay Med	PEPM	Utilization	Net Pay Med	PEPM	Utilization	PEPM
Emergency Room (All Services)	Visits per 1000	391.8	\$49,567,862	\$65.56	328.6	\$46,559,747	\$60.42	-16.1%	-6.1%
Emergency Room (Urgent Care Services)	Visits per 1000	177.8	\$15,690,328	\$20.75	143.4	\$14,056,923	\$18.24	-19.3%	-10.4%
Urgent Care Facility	Visits per 1000	507.2	\$5,579,487	\$7.38	404.8	\$4,680,814	\$6.07	-20.2%	-16.1%

## Outpatient Hospital and Freestanding High-Tech Radiology

Place of Service	Utilization Type	Oct 2018 - Sep 2019			Oct 2019 - Sep 2020			Trend	
		Utilization	Net Pay Med	PEPM	Utilization	Net Pay Med	PEPM	Utilization	PEPM
Outpatient Hospital	Visits per 1000	160.3	\$16,582,315	\$21.93	138.6	\$14,905,233	\$19.34	-13.5%	-10.1%
Freestanding Facility	Visits per 1000	92.8	\$2,847,809	\$3.77	85.0	\$2,800,537	\$3.63	-8.4%	-1.7%

# Top 20 Physician Specialties by Net Payments and Utilization

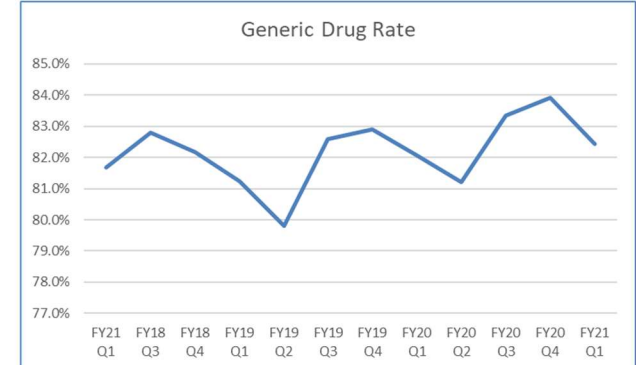
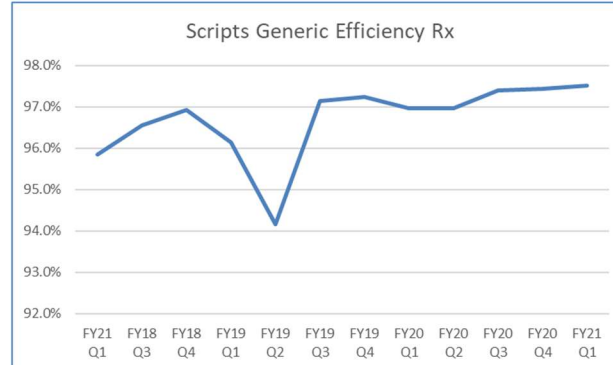
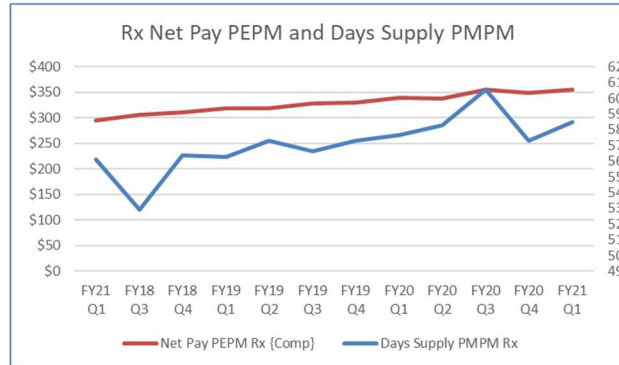
Provider Type	Oct 2018 - Sep 2019			Oct 2019 - Sep 2020			Trend	
	Services / 1000	Net Pay Med	PEPM	Services / 1000	Net Pay Med	PEPM	Utilization	PEPM
Pediatrician (NEC)	1,468.1	\$10,106,997	\$13.37	1,377.9	\$10,119,549	\$13.13	-6.1%	-1.8%
Family Practice	2,224.5	\$9,983,001	\$13.20	1,996.6	\$9,900,149	\$12.85	-10.2%	-2.7%
Obstetrics & Gynecology	640.4	\$8,691,933	\$11.50	604.2	\$8,880,904	\$11.52	-5.7%	0.2%
Orthopaedic Surgery	834.6	\$9,028,734	\$11.94	691.4	\$8,116,250	\$10.53	-17.2%	-11.8%
Anesthesiology	311.5	\$8,205,129	\$10.85	283.2	\$7,602,223	\$9.87	-9.1%	-9.1%
Internal Medicine (NEC)	1,398.4	\$7,167,331	\$9.48	1,271.3	\$6,985,375	\$9.06	-9.1%	-4.4%
Radiology	1,283.5	\$7,118,327	\$9.41	1,160.6	\$6,758,494	\$8.77	-9.6%	-6.8%
Therapy (Physical)	4,212.7	\$7,291,543	\$9.64	3,491.1	\$6,255,705	\$8.12	-17.1%	-15.8%
Rheumatology	168.5	\$4,790,185	\$6.34	170.7	\$5,934,147	\$7.70	1.3%	21.5%
Cardiovascular Dis/Cardiology	1,004.1	\$4,791,077	\$6.34	908.5	\$4,915,043	\$6.38	-9.5%	0.7%
Oncology	275.4	\$4,770,798	\$6.31	251.7	\$4,879,456	\$6.33	-8.6%	0.3%
Ophthalmology	598.7	\$5,169,193	\$6.84	503.4	\$4,712,853	\$6.12	-15.9%	-10.5%
Emergency Medicine	378.9	\$4,896,113	\$6.48	325.8	\$4,400,471	\$5.71	-14.0%	-11.8%
Chiropractor/DCM	1,608.5	\$3,715,001	\$4.91	1,571.3	\$3,903,591	\$5.07	-2.3%	3.1%
Gastroenterology	217.3	\$3,608,174	\$4.77	186.0	\$2,859,365	\$3.71	-14.4%	-22.2%
Dermatology	593.1	\$2,993,375	\$3.96	504.4	\$2,649,372	\$3.44	-15.0%	-13.2%
Otolaryngology	274.8	\$2,694,883	\$3.56	254.0	\$2,584,601	\$3.35	-7.6%	-5.9%
Surgeon (NEC)	195.3	\$2,624,544	\$3.47	174.5	\$2,454,167	\$3.18	-10.6%	-8.3%
Plastic/Maxillofacial Surgery	143.0	\$2,245,150	\$2.97	123.4	\$2,135,200	\$2.77	-13.7%	-6.7%
Urology	333.6	\$2,060,138	\$2.72	314.8	\$2,101,284	\$2.73	-5.6%	0.1%



# Rx Net Pay, Utilization and Generic Efficiency

## Mail/Retail by Days Supply, Generic Efficiency and Net Payhow

	Oct 2018 - Sep 2019			Oct 2019 - Sep 2020			Trend		
	Days Supply Rx	Generic Efficiency	Net Pay PEPM Rx	Days Supply Rx	Generic Efficiency	Net Pay PEPM Rx	Days Supply Rx	Generic Efficiency	Net Pay PEPM Rx
Mail Order	11,034,961	90.3%	\$1,299	11,578,451	91.6%	\$1,430	4.9%	1.5%	10.0%
Retail	63,864,118	96.9%	\$2,648	66,384,652	97.9%	\$2,760	3.9%	1.0%	4.2%
Total	74,899,079	96.4%	\$3,947	77,963,103	97.3%	\$4,189	4.1%	1.0%	6.1%



# Top 50 Non-Specialty Drugs

Product	Therapeutic Class	Oct 2018 - Sep 2019		Oct 2019 - Sep 2020		Trend	
		Net Pay Rx	Days Supply	Net Pay Rx	Days Supply	Net Pay	Days Supply
ELIQUIS	Blood Form/Coagul Agents	\$5,712,355	437,650	\$7,445,187	540,263	30.3%	23.4%
XARELTO	Blood Form/Coagul Agents	\$4,261,108	324,816	\$4,975,860	360,452	16.8%	11.0%
JANUVIA	Hormones & Synthetic Subst	\$4,541,862	341,244	\$4,627,893	330,225	1.9%	-3.2%
HUMALOG KWIKPEN	Hormones & Synthetic Subst	\$4,349,731	229,872	\$4,109,154	221,433	-5.5%	-3.7%
JARDIANCE	Hormones & Synthetic Subst	\$2,751,446	188,044	\$3,237,351	211,438	17.7%	12.4%
LANTUS SOLOSTAR PEN	Hormones & Synthetic Subst	\$3,039,564	306,896	\$3,175,730	329,498	4.5%	7.4%
VYVANSE	Central Nervous System	\$2,907,371	319,868	\$3,104,112	323,763	6.8%	1.2%
MYRBETRIQ	Smooth Muscle Relaxants	\$2,131,071	189,976	\$2,475,213	207,611	16.1%	9.3%
INVOKANA	Hormones & Synthetic Subst	\$1,841,278	126,803	\$2,198,947	142,872	19.4%	12.7%
HUMALOG	Hormones & Synthetic Subst	\$2,085,530	96,037	\$2,101,930	98,065	0.8%	2.1%
LATUDA	Central Nervous System	\$1,481,871	35,001	\$1,759,457	41,943	18.7%	19.8%
ADDERALL XR	Central Nervous System	\$1,510,153	190,454	\$1,514,986	194,977	0.3%	2.4%
SYMBICORT 160/4.5	Hormones & Synthetic Subst	\$1,591,535	163,842	\$1,486,350	147,876	-6.6%	-9.7%
BREO ELLIPTA	Hormones & Synthetic Subst	\$1,290,422	126,030	\$1,474,541	140,200	14.3%	11.2%
FARXIGA	Hormones & Synthetic Subst	\$654,653	44,538	\$1,470,710	95,870	124.7%	115.3%
OXYCONTIN	Central Nervous System	\$1,439,829	63,946	\$1,195,487	50,469	-17.0%	-21.1%
XIFAXAN	Anti-Infective Agents	\$993,391	13,141	\$1,169,440	14,143	17.7%	7.6%
MESALAMINE	Gastrointestinal Drugs	\$969,423	49,481	\$1,166,235	59,082	20.3%	19.4%
JANUMET	Hormones & Synthetic Subst	\$1,228,913	97,322	\$1,155,881	87,695	-5.9%	-9.9%
VASCEPA	Cardiovascular Agents	\$826,289	107,305	\$1,105,937	132,146	33.8%	23.1%
TOUJEO	Hormones & Synthetic Subst	\$1,080,911	80,170	\$1,078,298	83,703	-0.2%	4.4%
ENTRESTO	Cardiovascular Agents	\$721,206	48,077	\$1,052,430	65,479	45.9%	36.2%
RESTASIS	Eye, Ear, Nose Throat	\$886,228	54,842	\$1,050,148	61,463	18.5%	12.1%
METFORMIN HCL	Hormones & Synthetic Subst	\$1,662,528	1,836,306	\$1,045,352	1,926,246	-37.1%	4.9%
SHINGRIX	Serums, Toxoids, Vaccines	\$727,584	11,401	\$1,017,286	13,514	39.8%	18.5%

Product	Therapeutic Class	Oct 2018 - Sep 2019		Oct 2019 - Sep 2020		Trend	
		Jul 2018 – Jun 2019	Jul 2019 – Jun 2020	Net Pay Rx	Days Supply	Net Pay	Days Supply
TRESIBA	Hormones & Synthetic Subst	\$1,125,412	74,470	\$1,016,813	70,356	-9.6%	-5.5%
TRELEGY ELLIPTA	Hormones & Synthetic Subst	\$556,698	33,780	\$970,010	56,970	74.2%	68.7%
HUMALOG MIX 75/25 KWIKPEN	Hormones & Synthetic Subst	\$897,917	34,252	\$943,321	38,101	5.1%	11.2%
SPIRIVA	Autonomic Drugs	\$1,081,933	86,653	\$935,549	69,875	-13.5%	-19.4%
ADVAIR DISKUS 250/50	Hormones & Synthetic Subst	\$1,041,018	86,045	\$934,712	80,370	-10.2%	-6.6%
LINZESS	Gastrointestinal Drugs	\$847,346	66,771	\$923,553	70,144	9.0%	5.1%
BRILINTA	Blood Form/Coagul Agents	\$701,648	65,442	\$888,217	79,298	26.6%	21.2%
BYSTOLIC	Cardiovascular Agents	\$800,929	198,797	\$880,702	206,131	10.0%	3.7%
ANORO ELLIPTA	Autonomic Drugs	\$703,361	58,180	\$874,419	70,353	24.3%	20.9%
LO LOESTRIN FE	Hormones & Synthetic Subst	\$718,425	178,202	\$746,713	180,463	3.9%	1.3%
TADALAFIL	Cardiovascular Agents	\$588,752	43,172	\$724,396	83,145	23.0%	92.6%
SOLIFENACIN SUCCINATE	Smooth Muscle Relaxants	\$300,763	28,674	\$722,385	76,299	140.2%	166.1%
TRADJENTA	Hormones & Synthetic Subst	\$667,950	51,532	\$716,112	52,599	7.2%	2.1%
ONE TOUCH ULTRA	Diagnostic Agents	\$880,844	276,623	\$714,312	221,514	-18.9%	-19.9%
CONCERTA	Central Nervous System	\$1,957,410	139,932	\$710,312	51,089	-63.7%	-63.5%
HUMULIN R CONCENTRATED U-500 KWIKPEN	Hormones & Synthetic Subst	\$492,017	12,357	\$707,349	16,586	43.8%	34.2%
VRAYLAR	Central Nervous System	\$311,079	8,315	\$691,420	18,356	122.3%	120.8%
JANUMET XR	Hormones & Synthetic Subst	\$655,050	54,088	\$676,425	53,652	3.3%	-0.8%
TRINTELLIX	Central Nervous System	\$505,743	46,281	\$675,353	60,167	33.5%	30.0%
METOPROLOL SUCCINATE	Cardiovascular Agents	\$680,765	1,329,821	\$656,258	1,573,683	-3.6%	18.3%
RANOLAZINE	Cardiovascular Agents	\$338,378	29,835	\$654,862	62,321	93.5%	108.9%
LUMIGAN	Eye, Ear, Nose Throat	\$578,017	92,925	\$625,372	96,328	8.2%	3.7%
MULTAQ	Cardiovascular Agents	\$593,239	31,363	\$607,143	31,937	2.3%	1.8%
TESTOSTERONE	Hormones & Synthetic Subst	\$701,529	41,894	\$589,893	48,979	-15.9%	16.9%
REXULTI	Central Nervous System	\$479,850	13,479	\$585,785	16,390	22.1%	21.6%
<b>Total</b>		<b>\$68,892,325</b>	<b>8,565,945</b>	<b>\$75,365,303</b>	<b>9,265,532</b>	<b>9.4%</b>	<b>8.2%</b>

# Top 50 Specialty Drugs

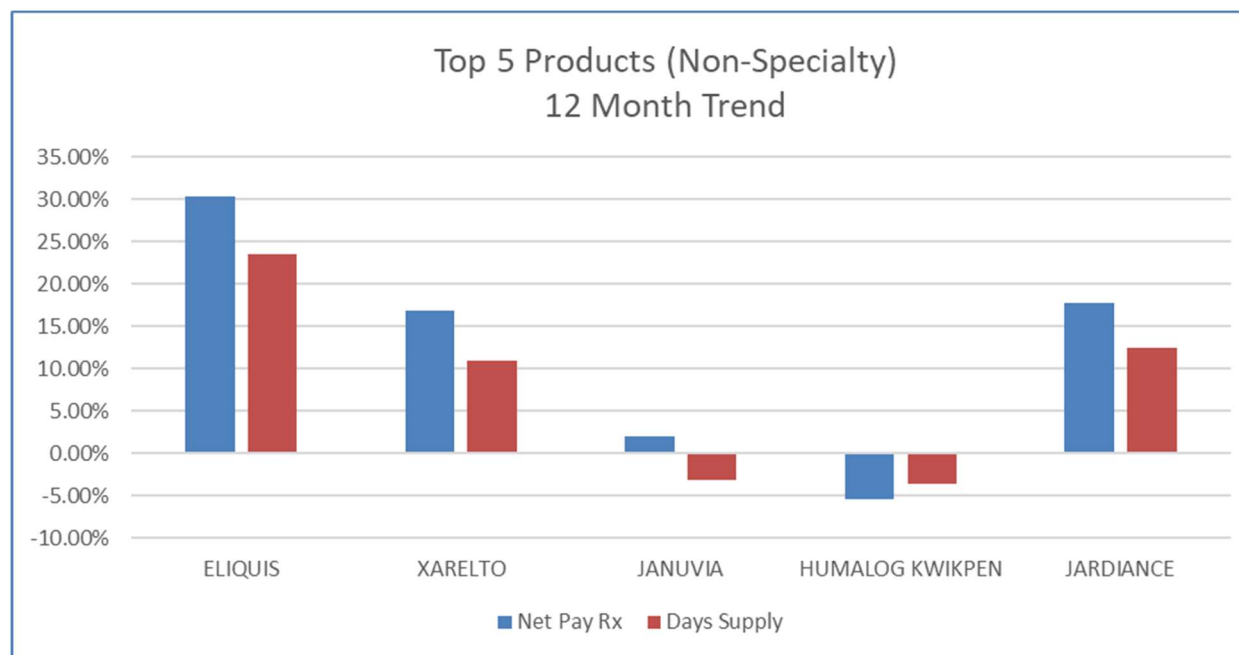
Product	Therapeutic Class	Oct 2018 - Sep 2019		Oct 2019 - Sep 2020		Trend	
		Net Pay Rx	Days Supply	Net Pay Rx	Days Supply	Net Pay	Days Supply
HUMIRA	Immunosuppressants	\$11,849,252	55762	\$13,255,277	56704	11.9%	1.7%
REVLIMID	Misc Therapeutic Agents	\$6,636,281	11687	\$7,594,717	12558	14.4%	7.5%
TRULICITY	Hormones & Synthetic Subst	\$5,814,778	237571	\$7,332,310	286895	26.1%	20.8%
ENBREL	Immunosuppressants	\$4,342,334	24422	\$4,730,808	24702	8.9%	1.1%
STELARA	Immunosuppressants	\$3,120,846	12365	\$4,528,758	15686	45.1%	26.9%
COSENTYX	Immunosuppressants	\$2,435,164	10892	\$2,915,494	13357	19.7%	22.6%
DUPIXENT	Immunosuppressants	\$1,452,265	13596	\$2,765,219	25490	90.4%	87.5%
GILENYA	Misc Therapeutic Agents	\$2,681,009	10074	\$2,617,512	9240	-2.4%	-8.3%
XTANDI	Antineoplastic Agents	\$1,592,702	4332	\$2,410,217	6394	51.3%	47.6%
IMBRUVICA	Antineoplastic Agents	\$2,132,461	4594	\$2,271,859	4704	6.5%	2.4%
XELJANZ XR	Immunosuppressants	\$1,652,222	11190	\$2,159,484	13650	30.7%	22.0%
IBRANCE	Antineoplastic Agents	\$2,096,482	4970	\$2,080,753	4564	-0.8%	-8.2%
OZEMPIC 0.25 MG OR 0.5 MG DOSES	Hormones & Synthetic Subst	\$1,054,525	44407	\$2,067,215	83160	96.0%	87.3%
OTEZLA	Misc Therapeutic Agents	\$1,820,417	16244	\$1,997,564	16920	9.7%	4.2%
SPRYCEL	Antineoplastic Agents	\$1,711,966	3750	\$1,907,428	4395	11.4%	17.2%
TREMFYA	Immunosuppressants	\$892,133	4424	\$1,841,371	8712	106.4%	96.9%
VICTOZA	Hormones & Synthetic Subst	\$2,126,408	81298	\$1,830,402	65551	-13.9%	-19.4%
OZEMPIC 1 MG DOSES	Hormones & Synthetic Subst	\$681,762	27575	\$1,735,033	67218	154.5%	143.8%
OFEV	Antineoplastic Agents	\$858,176	2580	\$1,532,098	4410	78.5%	70.9%
TECFIDERA	Misc Therapeutic Agents	\$1,739,359	6816	\$1,460,214	5406	-16.0%	-20.7%
POMALYST	Antineoplastic Agents	\$968,157	1120	\$1,414,380	2216	46.1%	97.9%
ABIRATERONE ACETATE	Antineoplastic Agents	\$603,673	2602	\$1,243,045	5584	105.9%	114.6%
COPAXONE	Misc Therapeutic Agents	\$1,052,349	6050	\$1,088,910	6312	3.5%	4.3%
TASIGNA	Antineoplastic Agents	\$902,861	1876	\$1,074,526	2044	19.0%	9.0%
PRIVIGEN	Serums, Toxoids, Vaccines	\$692,460	1038	\$1,000,268	1477	44.5%	42.3%

Product	Therapeutic Class	Oct 2018 - Sep 2019		Oct 2019 - Sep 2020		Trend	
		Net Pay Rx	Days Supply	Net Pay Rx	Days Supply	Net Pay	Days Supply
GENVOYA	Anti-Infective Agents	\$1,117,212	10770	\$985,597	9030	-11.8%	-16.2%
XELJANZ	Immunosuppressants	\$922,857	6180	\$936,696	6060	1.5%	-1.9%
NORTHERA	Autonomic Drugs	\$383,952	900	\$922,144	2100	140.2%	133.3%
FORTEO	Misc Therapeutic Agents	\$1,119,950	9564	\$917,005	7496	-18.1%	-21.6%
TAGRISSO	Antineoplastic Agents	\$1,096,940	2070	\$915,377	1620	-16.6%	-21.7%
SKYRIZI	Immunosuppressants	\$75,830	252	\$873,926	3668	1052.5%	1355.6%
TALTZ	Immunosuppressants	\$710,985	3108	\$864,230	3576	21.6%	15.1%
BIKTARVY	Anti-Infective Agents	\$485,569	4680	\$825,346	7530	70.0%	60.9%
TRIKAFTA	Respiratory Tract Agents			\$819,892	1160	#DIV/0!	#DIV/0!
XYREM	Central Nervous System	\$553,963	1554	\$794,573	2064	43.4%	32.8%
JAKAFI	Antineoplastic Agents	\$854,275	2094	\$748,831	1815	-12.3%	-13.3%
NORDITROPIN FLEXPRO	Hormones & Synthetic Subst	\$562,484	4280	\$721,216	5310	28.2%	24.1%
AUBAGIO	Immunosuppressants	\$650,329	2706	\$720,092	2722	10.7%	0.6%
TRUVADA	Anti-Infective Agents	\$713,162	12267	\$713,079	11487	0.0%	-6.4%
ESBRIET	Respiratory Tract Agents	\$793,369	2460	\$704,685	2128	-11.2%	-13.5%
LENVIMA	Antineoplastic Agents	\$904,704	1530	\$687,400	1080	-24.0%	-29.4%
PRALUENT	Cardiovascular Agents	\$778,347	23836	\$671,602	27119	-13.7%	13.8%
TRIUMEQ	Anti-Infective Agents	\$551,969	5610	\$661,321	6333	19.8%	12.9%
ADEMPAS	Cardiovascular Agents	\$585,316	1710	\$631,238	1710	7.8%	0.0%
REPATHA	Cardiovascular Agents	\$732,907	20661	\$628,743	37792	-14.2%	82.9%
VOTRIENT	Antineoplastic Agents	\$523,214	1218	\$603,744	1410	15.4%	15.8%
GONAL-F RFF REDI-JECT	Hormones & Synthetic Subst	\$393,896	703	\$595,793	954	51.3%	35.7%
AVONEX PEN	Misc Therapeutic Agents	\$552,476	2268	\$569,504	2296	3.1%	1.2%
TIBSOVO	Antineoplastic Agents	\$101,928	105	\$567,949	600	457.2%	471.4%
IMATINIB MESYLATE	Antineoplastic Agents	\$950,610	3840	\$560,903	2820	-41.0%	-26.6%
<b>Total</b>		<b>\$77,026,288</b>	<b>725,601</b>	<b>\$93,495,746</b>	<b>897,229</b>	<b>21.4%</b>	<b>23.7%</b>

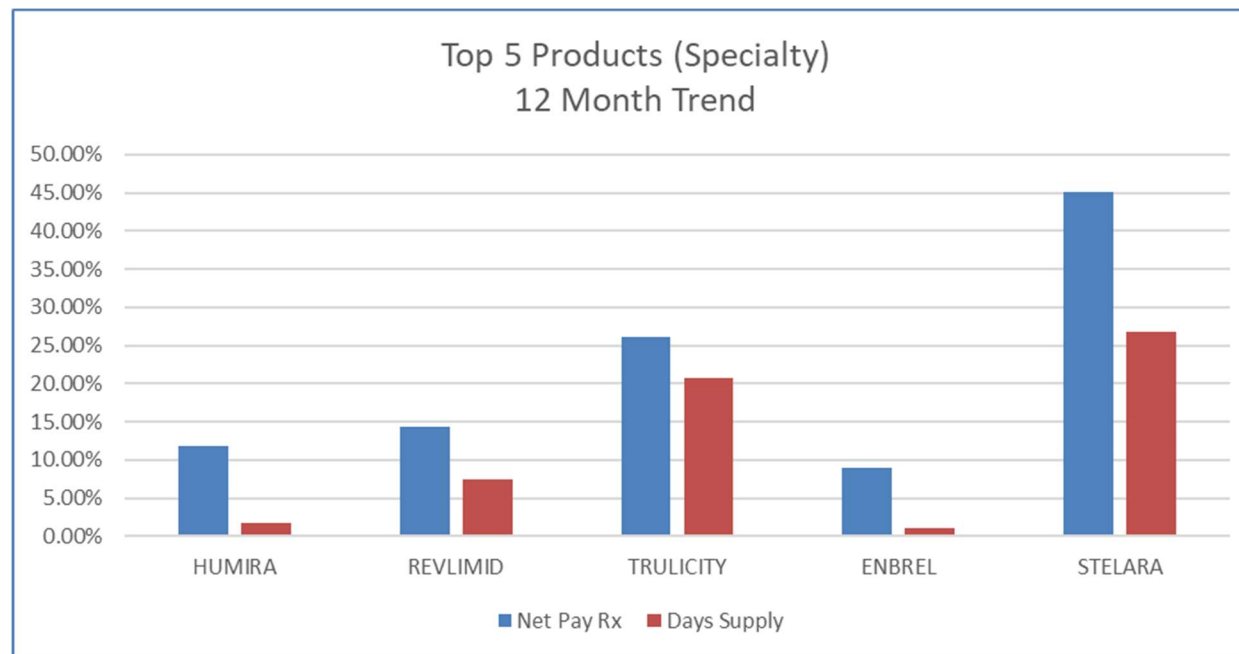
## Net Payments and Days Supply by Therapeutic Class for the Top 50 Non-Specialty Drugs and Top 50 Specialty Drugs

Product	Therapeutic Class	Jul 2018 – Jun 2019		Jul 2019 – Jun 2020		Trend	
		Net Pay Rx	Days Supply	Net Pay Rx	Days Supply	Net Pay	Days Supply
Non-Specialty Drugs	Anti-Infective Agents	\$993,390.86	13,141	\$1,169,439.83	14,143	17.7%	7.6%
	Autonomic Drugs	\$1,785,294.13	144,833	\$1,809,967.64	140,228	1.4%	-3.2%
	Blood Form/Coagul Agents	\$10,675,110.87	827,908	\$13,309,264.09	980,013	24.7%	18.4%
	Cardiovascular Agents	\$4,549,558.27	1,788,370	\$5,681,726.60	2,154,842	24.9%	20.5%
	Central Nervous System	\$10,593,306.88	817,276	\$10,236,912.95	757,154	-3.4%	-7.4%
	Diagnostic Agents	\$880,844.42	276,623	\$714,311.88	221,514	-18.9%	-19.9%
	Eye, Ear, Nose Throat	\$1,464,245.36	147,767	\$1,675,520.46	157,791	14.4%	6.8%
	Gastrointestinal Drugs	\$1,816,768.53	116,252	\$2,089,788.07	129,226	15.0%	11.2%
	Hormones & Synthetic Subst	\$32,974,388.18	4,203,724	\$34,463,487.91	4,413,197	4.5%	5.0%
	Serums, Toxoids, Vaccines	\$727,583.75	11,401	\$1,017,285.69	13,514	39.8%	18.5%
	Smooth Muscle Relaxants	\$2,431,833.92	218,650	\$3,197,597.95	283,910	31.5%	29.8%
	<b>Total</b>	<b>\$66,460,491</b>	<b>\$8,347,295</b>	<b>\$72,167,705</b>	<b>\$8,981,622</b>	<b>8.6%</b>	<b>7.6%</b>
Specialty Drugs	Anti-Infective Agents	\$2,867,911.56	33,327	\$3,185,342.44	34,380	11.1%	3.2%
	Antineoplastic Agents	\$15,298,151.25	36,681	\$18,018,509.58	43,656	17.8%	19.0%
	Autonomic Drugs	\$383,951.75	900	\$922,144.46	2,100	140.2%	133.3%
	Cardiovascular Agents	\$2,096,570.07	46,207	\$1,931,582.57	66,621	-7.9%	44.2%
	Central Nervous System	\$553,962.53	1,554	\$794,573.36	2,064	43.4%	32.8%
	Hormones & Synthetic Subst	\$10,633,853.42	395,834	\$14,281,969.18	509,088	34.3%	28.6%
	Immunosuppressants	\$28,104,217.70	144,897	\$35,591,353.88	174,327	26.6%	20.3%
	Misc Therapeutic Agents	\$15,601,841.24	62,703	\$16,245,425.45	60,228	4.1%	-3.9%
	Respiratory Tract Agents	\$793,368.97	2,460	\$1,524,576.89	3,288	92.2%	33.7%
	Serums, Toxoids, Vaccines	\$692,459.69	1,038	\$1,000,267.90	1,477	44.5%	42.3%
	<b>Total</b>	<b>\$76,333,828</b>	<b>\$724,563</b>	<b>\$92,495,478</b>	<b>\$895,752</b>	<b>21.2%</b>	<b>23.6%</b>

## Top 5 Non-Specialty Products – 12 Month Trends



## Top 5 Specialty Products – 12 Month Trends





## Glossary

Days per 1000 Adm Acute - the average number of days from acute admissions per 1000 members with medical coverage per year.

Days Supply – is the number of days for which drugs were supplied for prescriptions filled.

Generic Efficiency – the number of prescriptions filled with a generic drug, expressed as a percentage of all prescriptions filled that could have been filled with a generic drug.

Svcs Per 1000 – the average number of services provided under medical coverage per 1000 members with medical coverage per year.

Visits per 1000 – the average number of outpatient facility visits under medical coverage, per 1000 members with medical coverage per year.